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THE CBA NEWSLETTER

CHELMSFORD BUSINESS ASSOCIATION • CHELMSFORD, MA 01824 • 978-250-3858 • www.chelmsfordbusiness.org Summer 2007



Brian P. Reidy
CBA President

Letter from the President

Summer has arrived and the CBA has been very busy with preparations for the Fourth of July Parade. Over 80 separate floats, marchers and vehicles of every description have registered. The town and the CBA have worked many hours to ensure a great parade. The CBA, at its June meeting, voted to appropriate funds to replace the town's aging reviewing stand. A new one is in place and should last many years. Special thanks to all the volunteers that have worked so hard to make this parade and celebration a success. Our motto of "One Town, One Team" has clearly been evident throughout the whole planning process. Our fundraising efforts have been fantastic. The banners in the center of town look great. The response to our raffles was terrific. Our fund raising and other generous donations paid for the entire parade and left us in a great position for next year.

In other news, at town meeting the representatives voted to give a limited tax incentive to allow "Circles" a concierge service business to relocate its operations to Chelmsford. The town anticipates as many as three hundred new jobs to be located in Chelmsford. This is an example of the town's commitment to business and development. Offering the tax incentives should offer a return for years to come. A building that has sat vacant will now be filled and increase Chelmsford's tax revenues. One of the reasons the company chose to relocate in Chelmsford was the town's single tax rate.

A policy the CBA has always strongly advocated. In other town news Paul Cohen, our town manager is going to create a new position in Chelmsford. A town Economic Development Coordinator. The full scope of duties has yet to be determined, but the coordinator will be the liaison with property owners, developers, potential tenants and town officials to seamlessly build a healthy commercial base. Something that is advantageous for businesses and residents.

At our June Board of Directors meeting the directors voted to donate a mobile scoreboard to be used at sporting events that take place outside of the football field at the high school. The scoreboard is going to be well used as many of the other teams, lacrosse, field hockey, soccer often play in many of the other fields in town.

As summer arrives our membership continues to grow, we will take our summer break with a healthy balance sheet and a great group of people looking to make Chelmsford a better place to live and work.

Spinners tickets are going to be available through the CBA office soon.

Have a great summer!
Brian P. Reidy President

Chelmsford 4th of July Parade

...a Wonderful Event!



Erin Duffy enjoying the parade, parents: Mark & Melissa Duffy, Duffy's Auto

Approximately six months ago members of the Chelmsford Business Association were appointed by the Town of Chelmsford to help organize the 40th Annual Fourth of July Parade. A non-profit organization was formed, The Chelmsford Parade Committee, Inc., and the work began. Co-chairs, Jeff Hardy and Lynn Marcella, were appointed along with other committee members: Jim Cullen, Mark Duffy, Jimmy Good, Hank Hamelin, Doug Hausler, Kathy Kelley, Denise Marcaurelle, Brian

Reidy, and Rick Romano. Working as liaisons with this committee were Town Manager Paul Cohen and Selectman Bill Dalton.

Our fund raising got a great start with a very generous donation from our Parade Marshal's Harold and Dottie Key. Our sincere thanks go out to them for their generosity. Harold and Dottie looked terrific in the parade riding their replica of a 1957 Chevy Golf Cart along the parade route!

The cost to run this event is well in excess of \$30,000 so fund raising efforts quickly began. The group got together and organized a raffle with cash prizes of \$1,500; \$500; \$200; and 10 American Flags and an additional raffle for front row Red Sox Tickets, with \$100 to spend at the game were donated by Lampert, Hausler, & Rodman, P.C. Volunteers spent an evening and several days putting a mailing together with the

raffle tickets that were sent to 15,000+ residences and businesses in Chelmsford. The response from the community was phenomenal with thousands of tickets returned!

The group also designed banners that were purchased by local businesses and families that were hung on the light poles in Chelmsford Center. The banners look great with the Town of Chelmsford logo, the Business Association logo and an American Flag with the name of the business or family sponsoring the banner. Special thanks to Firefighter Tom Brothers and the folks from Village Electric for their assistance with hanging the banners! Thank you so much to everyone who purchased one of these beautiful banners!

The theme for this year's parade was: "WAVE THAT FLAG", so these banners look very festive in the center. We were thrilled to see the parade route along North Road lined with lots of American flags and red, white and blue decorations!

Other means of raising funds was by having businesses sponsor bands. We had banners in front of the bands with our parade logo and the name of the business. Thank you so much to everyone who sponsored these bands! Your help allowed us to get some great bands into the parade!

Something new this year was the addition of a couple of NASCAR

...continued on the next page



Hank Hamelin, John Harrington, Jeff Hardy and Chuck Marcella

Chelmsford Business Association's 8th Annual Night with the Lowell Spinners

Monday August 27, 2007

Lowell Spinners
Vs.

The Staten Island Yankees
(that's right the Yankees' affiliate)



We will have a limited amount of tickets, first come - first served.

Tickets are \$6.50, and are available at Harrington Wine & Liquors, Inc. or you can reserve tickets by calling the CBA at 978.250.3858

WEAVING THE WEB OF INFORMATION

Companies are getting the message that their employees want benefits information online - 62% reported they prefer this delivery method. But there's a right and wrong way to educate and encourage responsible behavior among employees via the Internet, according to Michael Rudnick, national eCommunications and portal leader at Watson Wyatt.

Rudnick offers the following dos and don'ts for providing online benefits resources:

- DO send personalized, relevant and meaningful information.
- DON'T send employees links to several vendor Web sites and expect them to plot a course of action on their own.
- DO improve employee experience by using a single sign-on portal that combines information, applications and vendor sites.
- DON'T forget to establish specific criteria to guide changes to information delivery systems based on employee feedback.
- DO use simplified terminology, navigation and multimedia.

Source: Watson Wyatt Worldwide, www.watsonwyatt.com

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Joe's Attic with Jacy Dawn



Lynn Marcella - The Parade Mama with Steve & Velvet Graham Lynn

Race Cars! We decided to contact a couple of companies including Roush-Fenway Racing and Rusty Wallace Racing to see if they would have cars available after the race in Loudon, NH on July 1st and we were successful with getting the #2 Miller Lite Car and the #17 Dewalt Car! The two cars were on display in the common the night before the parade and the #2 Miller Lite Car started off the parade! What a great sight seeing it come down North Road!

Thanks to The Thibault Foundation and Merrimack Valley Distributors for sponsoring these cars. The Chelmsford Business Association float this year was a flatbed truck decorated with flags and bunting carrying our own Past President and Parade Co-Chair Jeff Hardy and his band "Joe's Attic"!



Harold & Dottie Keczy - Parade Marshalls

The band sounded great in the parade and played on the common after the parade. They performed a few numbers with Chelmsford resident and country singer Jacy Dawn. Special thanks to Jacy who led the parade in the "Kitt Car" and sang "God Bless America" at the reviewing stand.

We are very thankful to all those who helped make this parade such a success and could go on forever naming everyone! Most important is the residents of Chelmsford and the surrounding communities who purchased raffle tickets and came to the parade! Although it has been less than week since the parade was held, the committee members are already talking about what we can do next year! So, again, thank you to everyone! We hope you enjoyed the day as much as we did!!

Thank you to everyone for your support!
Jeff Hardy
Lynn Marcella

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Chelmsford Parade Committee Announces Raffle & Float Winners



Winners in our parade float contest included:

- First Place - Cub Scout Pack #81
- Second Place - Cub Scout Pack #70
- Third Place - Cub Scout Pack #107
- Honorable Mention: Cub Scout Pack #170

Raffle winners were:

- Super Red Sox Raffle - Peg Jeffrey, North Chelmsford
- \$1,500 - M.H. Alexander, Chelmsford
- \$500 - Cathy Lewis, North Chelmsford
- \$200 - Maureen Gearin, Chelmsford

Winners of the 10 American flags were:

- Tom Reale, Chelmsford
- Fred Webster, Chelmsford
- S. Raisbeck, Chelmsford
- S. Chipman, Chelmsford
- N. Eisenmann, Chelmsford
- Blanche Furness, North Chelmsford
- Mike Rice
- Kevin Cody, Chelmsford
- Dick & Chris St. Onge, Chelmsford
- Buzz Lessard, Chelmsford

Where Taxpayers Are Most Likely to Pay the Alternative Minimum Tax in 2007

State	% of all filers
Connecticut	25%
Maryland	25%
New Jersey	25%
Massachusetts	24%
California	20%
Minnesota	19%
New York	19%
Virginia	19%
Wisconsin	19%
District of Columbia	18%
Michigan	18%
Pennsylvania	18%

Source: Institute on Taxation and Economic Policy, www.ctj.org/itep.



CBA MEMBER MAKES A VERY SPECIAL QUILT FOR PARADE

"Wave That Flag" was the inspiration for the "Honor Our Troops" quilt. It was the perfect time to let everyone know how much we care about the men and women who are serving our country.

We started by asking the Chelmsford Independent to put a paragraph about the quilt in the paper and asking people to send pictures of their loved ones. An e-mail went out to over 1,500 quilters and the word spread quickly. We started receiving pictures through e-mail with stories of each person and thanking us for making the quilt and remembering their sons and

daughters. It most of all brought awareness to what our country is going through. Even though we go on with our everyday lives, we have heroes that fight for our future and the future of our children. These heroes should be honored and respected every chance we have.

As quilters, this was our chance to show, speak and send a message with one quilt that said it all. We were honored to have this chance and we hope the quilt will be displayed throughout the year and we pray for a safe return for all of our troops. Pictures can still be added to the quilt. They do not have to be from Chelmsford.

Anyone that would like to sign the back of the quilt or write a message can come by the shop at any time. The quilt looked beautiful in the parade on the back of a beautifully restored 1968 Blue Camaro.

Cathy Ruggiero & Laura McLeod
Candlelite Quilts,

24 Central Square
Chelmsford, MA 01824

candleliteq@comcast.net
***e-mail pictures and we will add them to the quilt!*

CBA Golf Social

MONDAY SEPTEMBER 24, 2007
1:00 PM SHOTGUN START • 6:00 PM BUFFET DINNER
CHELMSFORD COUNTRY CLUB
66 PARK ROAD • (978)256-1818

ENTRY FEE: \$80 PER PERSON / BUFFET ONLY, \$25 PER PERSON

ENTRY FEE INCLUDES: ROUND OF GOLF WITH GOLF CART

ELIGIBILITY FOR ALL PRIZES

TEE SPONSORSHIP: \$50



SIGN UP QUICKLY!!!

Make Checks payable to:
CBA Golf Social &
Send fees along with entry form to...

CBA Golf Social
c/o Harrington Wine & Liquors
10 Summer Street
Chelmsford, MA 01824

GOLF ENTRY FORM

DEADLINE: AUGUST 28, 2006

NAMES:

- 1) _____
2) _____
3) _____
4) _____

CAPTAIN: _____

DAY TEL.: _____

DIVISION: MEN'S
 WOMENS
 MIXED (2 MEN, 2 WOMEN)

MEALS ONLY NAMES: _____

TOTAL COST:

\$80 X _____ PLAYERS = _____

\$25 X _____ PEOPLE = _____
MEALS ONLY

TEE SPONSOR = \$50

TOTAL AMOUNT ENCLOSED: \$ _____

ARTICLE V NOMINATION AND ELECTION OF DIRECTORS AND OFFICERS

Section 1: The Directors and Officers for the ensuing year commencing January 1st; shall be elected by the entire membership according to the rules specified in sub-paragraphs (a through f) of this section under the direction of the current Nominating Committee.

- (a) The election shall take place on a date to be determined by the Board of Directors in the month of November.
- (b) Nominations shall be made by a Nominating Committee designated by the President consisting of five (5) members, not more than three (3) of whom may be a current member of the Board of Directors.
- (c) The Nominating Committee shall place on the ballot sufficient names to fill all officer positions and sufficient to fill all open director positions. In addition, any member may be nominated by petition of ten (10) members and with his/her assent be placed upon the ballot by the Nominating Committee. Said petition must be submitted to the Association's Secretary not less than twenty-one (21) calendar days prior to election.

- (d) A notice with the names of those nominated appearing thereon, in alphabetical order according to their surname, shall be mailed to all Association members in good standing not more than fifteen (15) days nor later than ten (10) days before the election. Those names receiving the highest number of votes at the annual meeting shall be declared elected. Election at the annual meeting may be in such manner as the Board of Directors dictates.
- (e) In the case of a tie for any office, the one (1) to serve shall be determined by lot at the annual meeting by the President.
- (f) Nominations received after the time designated in subsection (c) above shall be void.

Section 2: Within ten (10) days after the annual election, the Directors for the ensuing fiscal year shall meet and establish its committees for the ensuing year.

Section 3: Vacancies for unexpired terms on the Board of Directors may be filled by the membership for the unexpired term at the next meeting of the membership.