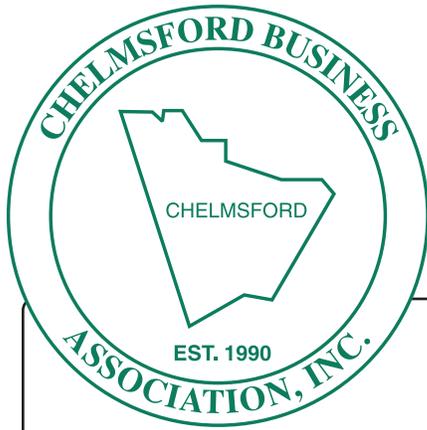


CBA Newsletter

Chelmsford, MA 01824 • 987-250-3858 • www.chelmsfordbusiness.org



President's Message



Welcome to Springtime.

It is my favorite time of year for many reasons, not the least of which is warmer weather coming to New England. It is also a season of refresh and renewal and it is one of at least three times a year I take the opportunity to review/revise my goals.

The never-ending need to clean out old files allows the Chelmsford Business Association to provide its members a nice little benefit! We can all easily dispose of old papers with free shredding twice a year, spring and fall. I always find that these cleanouts help with efficiency and energy both at home and at work.

As we have done in past years, the CBA held a Candidates Night at the Radisson Hotel in March. Attorney Doug Hausler moderated for School Committee and Board of Selectmen candidates, who provided information and answered questions before town elections were held (see article and pictures). I commend and thank all candidates, win or lose, who are willing to make the effort and give of their time on behalf of all us, are why Chelmsford is such a terrific place.

Please remember two beloved members who recently passed away – Bob Kydd and Steve Jones, both of whom were very giving citizens of Chelmsford. Godspeed, Bob and Steve. We thank you and will miss you.

IF YOU HAVE A HIGH SCHOOL SENIOR IN YOUR FAMILY, PLEASE TAKE NOTE: The CBA will provide \$2,000 towards college. Soon it will be time for the CBA Scholarship Committee to review applicants for the annual monetary award to a community minded high school senior in Chelmsford. If you know a high school senior who plans to go to college, please let them know about this annual award and to sure they send in their application. The application for this annual CBA award can be found at the Greater Lowell Community Foundation website, and will also be posted on the CBA website. In addition, we will email the link to all CBA members.

Please help us help fellow businesses in town. If you know of a business that is not a CBA member, please refer them and please let anyone on the board know.

I look forward to seeing all of you soon and thank you for being a fellow CBA member.

Kathy
Kathleen Kelley

CBA Announces New Member Program

We all know the cost of doing business has done nothing but go up over the years. From Health Insurance to the Cost of Goods to Minimum wage, you name it, and it's gone up. While the fight to keep our taxes low has always been a focus of the CBA, we have decided its time explore a new cost saving membership benefit. We have collaborated with Association Merchant Service (AMS) to provide you the opportunity to take advantage of their non-profit credit card processing program.

Association Merchant Services (AMS) was formed in 2014 to provided credit card processing services to members of the non-profit New England Service Station and Automotive Repair Association (NESSARA). Like CBA members, their association was tired of merchant services/credit card processing programs that promised savings that never seemed to materialize. NESSARA they took matters into their own hands and formed AMS as a way to ensure control over the credit card processing fees their members would be charged. Due to the singular focus of saving members money and not maximizing profits, in less than 3 years, AMS has grown to service over 6 million transactions worth more than 200 million dollars annually.

Word of this programs success has begun to spread as members of the New Hampshire Grocers Association, Boston Convenience Store Owners Association, and New England Convenience Store and Energy Marketers Association are now working with AMS. The expansion of the group continues to enhance Association Merchant Service's ability to negotiate lower pricing for its non-profit members.

CBA members now have the ability to see if the AMS program can help lower your credit card processing costs. A few of our members are already using AMS and have seen extremely positive results. Peter McAllister from Triangle Service Center said, "I've had dozens of merchant services companies promise me they were going to save me money only to have them come back and say I had a great deal. When the people at AMS approached me, I was skeptical. Now I've been with them for over a year and saved thousands! I would recommend this program to all CBA members!"

To learn more about this new CBA offering, please contact AMS at 978-667-7706 and tell them you are a CBA member.



AMS
Association Merchant Services

Merchant Services Program

Boston Convenience Store Owners Association Members

Exclusive Member Pricing
24/7 Customer Support

FREE or Discounted Equipment Upgrades
Unmatched Data Security

We've cut out the middleman to provide you the guaranteed lowest rates in the convenience store industry.

Start Saving Today
Call the AMS office at 978-667-7706
or email: info@nessara.org

Partner Associations






Lowell Five was proud to be on hand as Lowell Catholic honored Paul Hardy, owner of Blake Funeral Home in Chelmsford and Lowell Five Corporator, at the 16th Annual Bishop McNamara Awards Gala held Tuesday evening at Lenzi's. Paul received the LC Alumni Achievement Award which is presented to a graduate who has achieved success in their chosen profession and has earned the respect of their communities.



The Chelmsford Parade Committee, Inc. is pleased to offer you the opportunity to purchase one of our "50th Anniversary Commemorative Banners". They look beautiful and are a celebration of the 50th consecutive parade for the Town of Chelmsford!

The banners will be hung in Chelmsford Center, Vinal Square in North Chelmsford and along Drum Hill Road. They will be up by Memorial Day and stay there thru Labor Day. The "Summer Banners" sold out quickly last year so we urge you to get your application in soon. This is a great way to show your support of the Chelmsford 4th of July Parade!

The banners are \$500.00 each. These banner sponsorships are available in limited numbers, if you are interested, please fill out the form below and return to us by April 30st with your check payable to: Chelmsford Parade Committee, Inc.

If you have any questions please don't hesitate to give us a call. Thanks!

Donna Sargent: (978) 621-3699



Please fill in this form and return with your check in the amount of \$500.00 payable to: Chelmsford Parade Committee, Inc., P.O. Box 369, Chelmsford, MA 01824

Name (as you would like on banner): _____

You may also send a logo to: chelmsfordparade@aol.com

Address: _____

Contact Name: _____ Telephone #: _____

e-mail address: _____

Please check your preference on location, on a first come, first served basis!

I would like my banner hung in Chelmsford Center: _____

I would like my banner hung in Vinal Square, North Chelmsford: _____

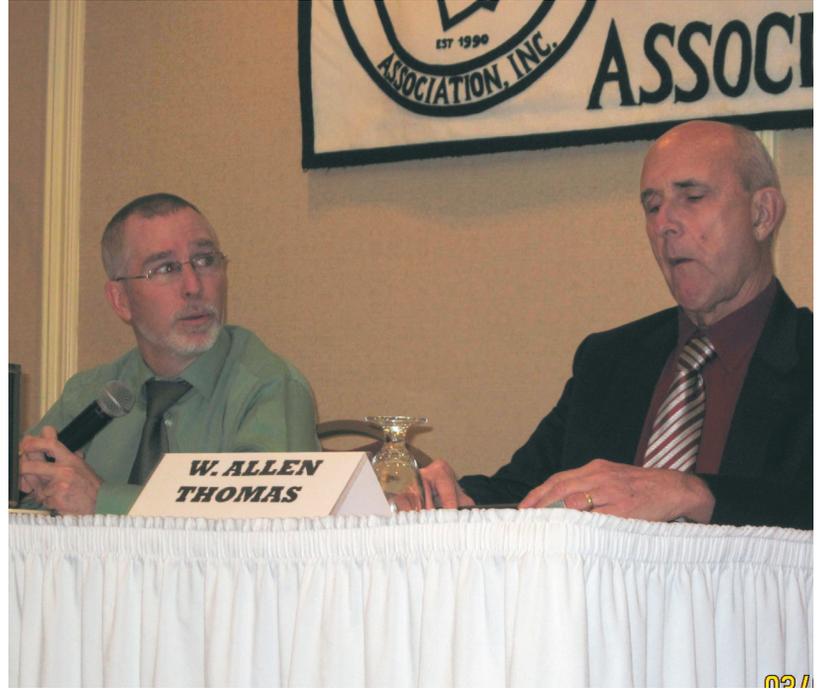
I would like my banner hung along Drum Hill Road: _____

PO Box 369, Chelmsford MA 01824 | www.chelmsfordparade.org

Candidates Night



Doug Hausler, Moderator



Candidates for Selectman
Dennis on left, Allen on right



Candidates for Selectman - Bob on left, Ken on right



The Chelmsford Business Association hosted its annual “Candidates’ Night” forum at the Radisson Hotel and Suites on Thursday, March 9th.

The CBA Candidates’ Night has long been considered as the pivotal “kick-off” event of the local election season. This community service event has been sponsored by the CBA for more than 20 years. It offers an opportunity for those seeking public office to make known their positions on a wide variety of topics and its program is tailored to allow the audience to see how candidates distinguish themselves from their competition.

Attorney Douglas Hausler, from the CBA Board of Directors, served as Moderator.

The Candidates’ Night Committee invited Dennis King, W. Allen Thomas and Colleen Marino, who were the individuals seeking election for the two open seats in the race for School Committee, at the very last minute and after much consideration Colleen Marino removed her name from the ballot and made the School Committee race uncontested. In turn, we were able to have a question and answer session with Mr. King and Mr. Thomas.

We also invited Robert Joyce and Kenneth Lefebvre who are the individuals seeking election for one seat on the Board of Selectmen. Questions were prepared by the committee and others were submitted by members of the audience. The Candidates also had the opportunity to ask questions of each other.

The event was broadcast and taped by Chelmsford Telemedia. The taped version of the program was shown throughout the election season until Town Election Day on April 4th.

Congratulations to Dennis King and W. Allen Thomas who were elected to the two open seats of the School Committee and to Ken Lefebvre who was elected to the Board of Selectmen.

SHRED DAY

April 20 & September 21

**1PM until 4 PM • BEST WESTERN PLUS
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**187 Chelmsford Street, Chelmsford
All CBA members welcome!**

**So bring all those old files on Thursday,
April 20th and September 21st.**

**Questions? Call Kathy Kelley at
978-256-7511.**

Welcome New Members

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Rasko Diner

Vinal Square Craft Beer

Cancun Mexican Restaurant

NOBO Restaurant

Law Office of William Harvey, III

State Representative Thomas Golden

Chelmsford Center Apartments

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Garavanian Travel (welcome back!)

B and R Auto (welcome back!)

Expert Auto Repair

Wilson Stevens

Lou’s Custom Exhaust

Parlee Electric

3D Pool Tiles

Jimmy’s Pizza and Subs

In Memory of Robert L. Kydd and Steve Jones



Rest in Peace

HOLIDAY SOCIAL

Saturday, December 9, 2017

Entertainment to Follow Dinner

MEMBER OF THE YEAR FOR 2017
TO BE ANNOUNCED

Cocktails: 6:00 p.m. Dinner: 7:00 p.m.

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OR THE NIGHT OF THE FUNCTION.

Financial Gifts – and Tips – for New Graduates

It's Graduation Season again. If your child is graduating from high school or college, you have reason to celebrate. But what should you give to your newly minted diploma holder? You might want to consider offering a combination of financial gifts and tips, which, taken together, could set your graduate on a path toward a successful, independent life. What sort of gifts and tips should you consider? Here are a few ideas:

Give a few shares of stock. Everyone should understand the financial markets and how they work. One great way to encourage this interest is to give your child a few shares of stock. Young people enjoy owning a piece of a company that makes the products and services they like – and the very act of ownership can inspire them to learn more about investing and to ask questions: What causes the stock price to go up or down? How long should I hold this stock? Should I own several stocks like this one, or is it better to branch out to find new opportunities? Over time, in learning the answers to these and other questions, your child can become familiar with investing and how to make the best choices.

Encourage your graduate to open an IRA. Your child can open an IRA as long as he or she has some earned income. You might want to suggest that your child consider a Roth IRA, which, at the child's age and income level, may be a good choice. With a Roth IRA, children can access their contributions at any time, tax- and penalty-free. They can't touch the earnings without incurring both taxes and penalties, however, until they reach 59½. But you will want to encourage them to keep the money in their IRA intact, giving it the chance to grow.

This article was written by Edward Jones for use by your local Edward Jones Financial Advisor.



CBA Scholarship

The purpose of the Association's fund is to award scholarships to Chelmsford residents who upon graduation from the Chelmsford High School, Nashoba Valley Technical High School or any other accredited private high school, intend to pursue a degree at an accredited two or four year college or junior college. This year a \$1,500 Scholarship is available to any qualifying Chelmsford Student. To qualify the applicant must be a Chelmsford resident, attend and graduate in the year of this application from Chelmsford High School, Nashoba Valley Technical High School or any other accredited private high school.

The applicant must have been accepted to a 2 or 4 year degree granting accredited college or junior college attending on a full-time basis. The applicant must also have a 3.0 cumulative average. When applying please include a completed application form, a copy of the applicants high school transcript, a copy of post secondary school acceptance letter (if available), and two letters of character reference from a non-family adult. A completed application must be delivered to the Greater Lowell Community Foundation no later than 5 pm on April 21.

Shop Chelmsford

The CBA and the Economic Development Commission (EDC) are actively engaged with all CBA members to sponsor and support business and resident relationships. One such initiative is SHOP CHELMSFORD. SHOP CHELMSFORD is a FREE service to Chelmsford businesses. It connects local businesses via "micro" websites with residents and day time employees. Every business has an individual website page that reflects their needs and desires. A business can post special announcements, events, promotions, and coupons. Claim your "micro" website today, it is a great tool to increase your profitability and connect with your customer base.

Claim Your SHOP CHELMSFORD "micro" website NOW It's Fast and Simple:

1. go to www.shopchelmsford.org
2. Under "For Business Owners" click "Claim my Business"
3. Type your business name in the "Enter Business Name" text box. (a) If your business is already listed in the system database you will be prompted to login or to "Create Account" using your email and password and accept "Terms and Conditions" for use of the site. You will receive an email confirmation that you have successfully "claimed" your business. (All first time users will receive an email confirmation "welcoming" you to Shop Chelmsford). (b) If your business is NOT already listed in the system database you will see "Is your business not listed below? Register Here" (in purple text below) the "Enter Business Name" text box. Click "Register here".

The next screen will bring you back to step (a) (see above).

**** NOTE: Prior to moving onto next steps in the process all business registrations require administrative approval. You will receive an email confirmation.

4. You are now able to create / manage your micro website. Under "For Business Owners" click "Edit your Business" and then click "View My Business Listing"
5. This screen will allow you to complete all sections that apply to your business. Make certain to click "SAVE". If you need assistance with "How To's" click "Video" or "Support".
6. Keep your micro-website up to date by logging in routinely to post updates, news and new promotions / coupons.

For additional information or assistance setting up your site CONTACT Evan Belansky at 978.244.3341

Invite a
friend to join
the CBA!

Why not think about inviting a friend who owns or works at a Chelmsford business to join the CBA!

As a member you know the benefits of being a part of this great organization that is celebrating its 25th anniversary. For details about membership contact the office at: 978-250-3858 or chelmsbusassoc@comcast.net



GOLF SOCIAL

PLAN AHEAD!

Monday, September 11, 2017

Rain Date: Monday, September 18, 2017

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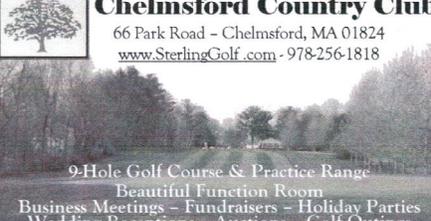
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