



CBA Newsletter

Chelmsford, MA 01824 • 987-250-3858 • www.chelmsfordbusiness.org



CBA President Rick Romano, 2012 Member of the Year Ken Kydd, 2013 Member of the Year Jim Shannon and CBA Executive Director John Harrington

Member of the Year: Jim Shannon

Jim was surprised, at this year's Holiday Social, when he was announced, by last year's award recipient Ken Kydd, as the CBA 2013 Member of the Year.

Jim has been an active member of the Chelmsford Business Association for many years.

He has run his own CPA practice on Fletcher Street for the past 17 years. Many of you have seen the great job he does every year as the Master of Ceremonies of our Holiday Social, and as the announcer for Chelmsford's highly regarded 4th of July Parade.

Whenever Jim is asked to help he is always available. For the past several years he has assisted with putting up and removing the winter and summer banners that you see hanging from poles in Chelmsford Center, Vinal Square and Drum Hill.

Among the many non profit organizations Jim has helped over the years and (positions held) include:

- Past Treasurer of Chelmsford Youth Hockey
- Past Treasurer of the Chelmsford Booster Club
- Past Assistant Treasurer of the Harrington PTO
- Past Assistant Treasurer of the Parker PTO
- Past President of Lowell Rotary
- Past Chelmsford Little League coach
- Current Treasurer of the Chelmsford Police Foundation
- Current Treasurer of the Greater Lowell Community Foundation
- Currently on the Board of the Lowell General Hospital

One of Jim's favorite volunteer duties is running the Bingo games at St. John the Evangelist Church in North Chelmsford. This involves over 40 Thursday nights during the year in which Jim donates his time and expertise for a good cause.

Jim resides in North Chelmsford with his wife Kathy.

Congratulation Jim on a well deserved honor!



7th Annual SKI DAY

at Mt. Wachusett

Monday, March 10th, 2014

It's not too early to, "save the date"
in your appointment book.

For more information please contact:
Rick Romano at 978.256.9796 or
Hank Hamelin at 978.256.5588



We are already planning the 2014 parade which will be held on Friday, July 4th at 10:00 a.m.

For more details please check out our website:
www.chelmsfordparade.org

If you are interested in participating please contact any one of our committee members: Jim Cullen, Janet Granata, Hank Hamelin, Jeff Hardy, Kathy Kelley, Chuck Marcella, Lynn Marcella, Rich McLaughlin, Brian Reidy, Rick Romano, Deb Trask and Arline Wood.

LifeLinks

The CBA Board of Directors enjoyed a lunch at the Chelmsford Life Links Facility.

LifeLinks Family Support Center assists Greater Lowell area families living with a loved one with developmental delays. The Family Support Center provides services such as workshops, trainings, IEP clinics, family events, social groups, & more.

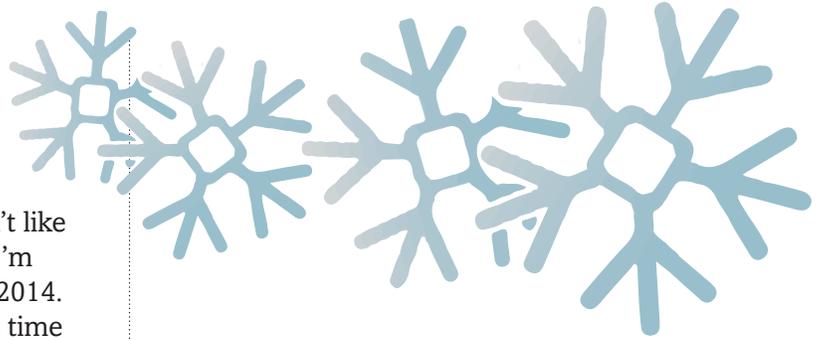
Life Links Family Support Center's mission is to assist families who live with a loved one with a developmental delay. These families have many daily challenges; assistance and guidance can be a great benefit.

Company Overview

Since 1954, LifeLinks has provided services and supports to people who have an intellectual or developmental disability. Our founding families expressed a desire for all persons to experience a full life; this principle motivates us today to ensure that LifeLinks' homes, day services, and community supports are innovative, personalized, and valued.



President's Message



Happy New Year! I don't like wishing time away, but I'm quite happy to usher in 2014. The New Year is a great time to reflect on what has past and all the promise of what is to come. I am hoping that my New Year's resolutions should last well into February this year. Lots of great plans with friends and family, lofty

new goals for our store, and making the most of ski season are all on my to-do list. Many thanks to all the local merchants who made my holiday shopping easy and personal!

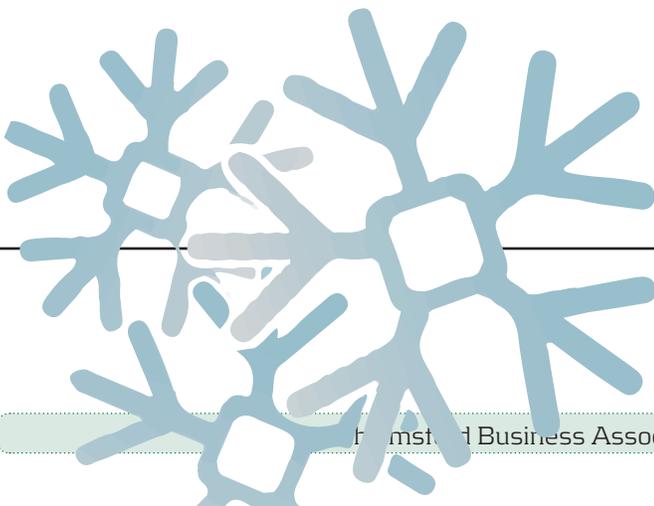
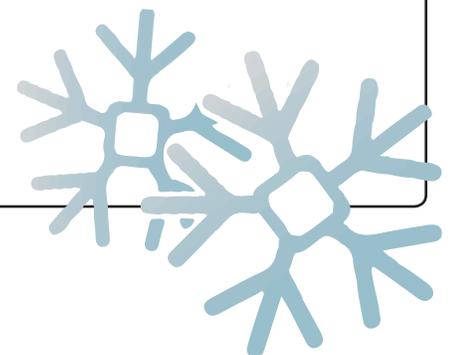
Our 2013 CBA holiday social was a great time as usual. The food was terrific and seeing so many local business people together for a nice evening out is great! Thanks to all who came; and to those that donated all those terrific raffle prizes. My wife Annette even happened to win the bicycle she had her eye on! Congratulations to Jim Shannon who was awarded our annual member of the year award! It is always one of the highlights of the evening and Jim has certainly done a lot for the CBA as well as many other wonderful groups and organizations. We were able to collect a nice amount of food donations for the Merrimack Valley Food Bank again and thank you again for your donations. We also experimented with a change to Friday evening for the social instead of the usual Thursday and will decide which day soon for next year.

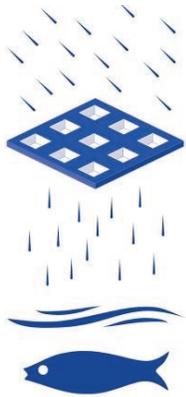
Our CBA board of directors has changed only slightly for the coming year. We welcomed Tom Boucher of the Lowell 5 Bank in Chelmsford to the board to fill the seat vacated by Deb Trask of Cartridge World. We were certainly sad to see Deb leave the board, but also know Tom will serve the board well. The board has voted to extend the existing terms of our executive board for one more year so not too much change at present.

We continue to work with the town on identifying and better serving the needs of businesses on route 129 and throughout Chelmsford. We have been working on some updates to the CBA website as well as helping with the town's new www.chelmsfordnow.com website. Check them both out and let us know what you feel might make the CBA website better.

This year we will award another college scholarship, put together a ski day at Wachusett, and go back to hosting a great golf outing as well. We continue to produce these newsletters 4 times a year and welcome your suggestions for content. How about being featured on our monthly CBA television show? It is great advertising for your business and just one of your many member benefits! We have an upcoming social mixer with the Greater Lowell Chamber, the next one at the 110 Grill in February. Lastly save your old documents for our spring shred day! Wishing you all happiness and success for the New Year!

Sincerely,
Rick Romano
President, CBA





CHELMSFORD BUSINESSES CAN HELP KEEP STORMWATER CLEAN



Every type of business – whether commercial, industrial, construction, or retail – has a role to play in following environmentally sound practices for everyday activities.

STORMWATER matters.

Stormwater pollution is an important quality-of-life issue in Massachusetts. It can affect all of a community's water resources such as drinking water wells, rivers, ponds, and wetlands. Local businesses can help keep stormwater clean by following the pollution prevention guidelines outlined below and by encouraging employees and customers to become partners in water resource protection. **Keeping stormwater clean makes good sense. Stormwater becomes polluted with litter, sand, bacteria and chemicals (such as automobile fluids and deicing salts) as it flows over parking lots and streets and down into the storm drains.**

Many people are surprised to learn that storm drains are not connected to a sewer, but discharge **DIRECTLY INTO A NEARBY WATER BODY**, such as a wetland or stream without any treatment.

Cleaner stormwater means cleaner water for drinking, swimming, fishing, boating and for protecting wildlife.

How Can Businesses Help?

- Sweep sidewalks, loading docks and parking lots regularly to collect sand, debris and litter and dispose of it in the trash.
- Maintain your vehicles regularly to prevent fluid leaks. Wash your car at a commercial carwash that recycles wash water. Do not wash it on the pavement.
- Reduce the use of fertilizers, herbicides and pesticides; ask your landscaper to avoid applying lawn chemicals right before a heavy rain storm. Do not over-water your lawn. Never rake leaves and grass clippings into the street, storm drain or to a wetland.
- Never put leaking containers into your dumpster.
- Make sure that all floor drains, sinks and toilets are connected to the sanitary sewer.
- Clean grease traps often and never dump cooking grease or oil into a floor drain, toilet, sink or storm drain.
- Never discharge mop water or other wash water to a parking lot or storm drain.
- Provide a secure, covered storage for all materials, whether inside or outside.
- Never hose down a chemical or petroleum spill into the street or storm drain.
- Your on-site stormwater facilities may include a detention basin, storm drains, and perhaps even a stormwater treatment unit. You are required to maintain these facilities as part of your Site Plan Approval. That includes maintaining the detention basin and cleaning out the storm drains every year. Not doing so can lead to the system failing to function properly and possible flooding.

Come by the Chelmsford DPW at 9 Alpha Rd to get your own Stormwater Matters window decal to let your customers know that you care about clean water! For more information contact: Christina Papadopoulos, Assistant Town Engineer, at 978-856-6701.

EASY TO BE GREEN!

Join us for our semi-annual **FREE SHRED DAY**

A shredding truck will be onsite to shred your no-longer-needed files while you watch.

Monday, April 17, 2014

1PM until 4 PM

BEST WESTERN PLUS CHELMSFORD INN

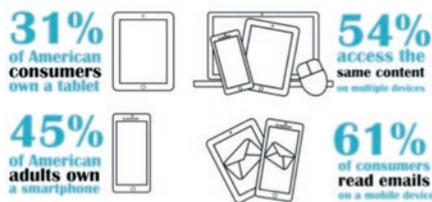
All CBA members welcome!

So bring all those old files on Monday!

Questions? Call Kathy Kelley at 978-256-7511.



The Marketing Corner - Getting Responsive in 2014



Happy New Year and welcome to The Marketing Corner! It's that time of year when we all take inventory of our business assets and start thinking about areas of focus for the upcoming year. For many of us, an important consideration is undoubtedly marketing. What worked in 2013? What didn't? What new challenges will 2014 bring?

One of the challenges that many companies are addressing this year is how to deliver delivering content to multiple devices. And they're likely doing it with something called responsive design. If you've never heard of the term "responsive design," you're probably not alone, but not for long.

We all know that websites and email content is being accessed on everything from an iPhone to oversized monitor

displays. The problem is, content often isn't laid out or designed to be displayed on the screen it's being accessed on, and maintaining separate sets of content or code for each type of device can be exhausting and inefficient.

Responsive design eliminates those headaches by using a single set of code so a website or email will automatically "adjust" to the size of the screen it's being displayed on. A very smart approach, especially when you consider the following statistics:

It's understandable then, why delivering a unified experience with responsive design is a top goal for businesses with website or email projects on their 2014 agendas.

The basic principle behind responsive design isn't rocket science, but the approach is just starting to catch on. Rather than relying on pixel-specific measurements and dimensions, responsive designs use "flexible grids" that use relationships relative to the size of the screen to determine their own size, position, and style properties.

On a desktop with a wide screen, a design might use three columns with large images, but on a tablet screen, it might

shrink to two columns, keeping content organized, engaging, and easy to read. On a narrower smartphone screen, the design might be condensed to a single column using smaller (or less) images for faster load times, while keeping text easily legible and perhaps converting a standard navigation bar to an expandable menu that is more finger-friendly, all the while maintaining a uniform style.

Similarly, when designing or using HTML for email marketing, it's important to keep in mind that your audience may open the message on their smartphone or their desktop (or even both!). Designs created only for desktops can look tiny (and hard to click) on smartphones, and designs targeting mobile devices can look chunky and sparse on a desktop email client. Instead, choose a responsive email design that will adjust so that both scenarios are appropriately accommodated.

Eric Salerno is a CBA member and new contributor to the Newsletter. He runs Red Ember Marketing.

*Eric@RedEmberMarketing.com
EmberMail.com*

Sources:
Yesmail "Email Compass: The Mobile Effect" (2013)
http://www.comscore.com/Insights/Presentations_and_Whitepapers/2013/Marketing_to_the_MultiPlatform_Majority

CBA Holiday Social



Tony and Carla DelPapa, Lou and Susan DiStasi and Dennis Mullen



Linda Marchand and Robert Laporte



Tricia Dzuris, John Harrington, Laura McLaughlin



Jim Shannon



THANK YOU TO
**R&R TROPHY AND
ENGRAVING**
FOR ONCE AGAIN
DONATING THE
MEMBER OF THE
YEAR PLAQUE.

THIS IS SOMETHING THEY
DO EVERY YEAR. WE
TRULY APPRECIATE THEM.



Earnie Woessner "Piano Man"

CBA Holiday Social

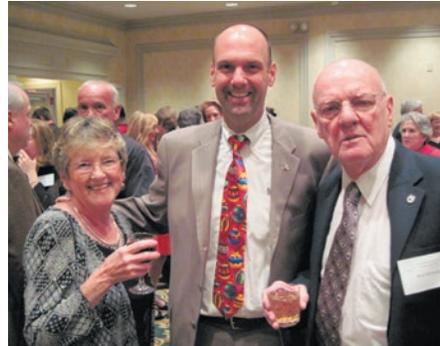


We would like to thank the following companies for donating gifts for our raffle:

- ABC / Automated Business Control
- Begin With Skin
- Birchwood Construction
- Blake Funeral Home
- Carla Pond & Edward Jones
- Center Deli
- Charles Frederick Jewelers
- Chelmsford Chiropractic Center
- Chelmsford Storage Solution
- Chelmsford Well & Pump
- Club Z
- Colonial Oil
- Commercial Calibration
- Dave Faulkenham Plumbing & Heating
- Dennis McHugh, Esquire
- Drum Hill Liquors
- Dun-Rite Landscaping
- Electronic Associates
- Enterprise Bank
- Floral Moments
- Garavanian Travel
- Gentle Arms Transportation
- Gilet Bros.
- Harrington Wine & Liquors
- J & C Management
- James Cullen, CPA
- John Crane, DMD
- Lowell Five
- Michael Sargent, DMD
- Motorhead Extraordinaire
- New England Medical
- One Ten Grill
- Ready Real Estate
- Red Ember Marketing
- Roark Law Office
- Salon Reyna
- Sargent & Associates
- Sign A Rama
- The Green Lawn Company
- The Paul Center
- Triangle Servicerent
- Village Electric
- Welch Welding



Brian Reidy, Paula Bye and Dave McLachlan



Pat Wetmore, Jim Lane and Ron Wetmore



Annette Romano, Jean McLachlan, Susan McHugh



Kelly Gilet, Dr. John Crane and Alison McGrath



Dr. Karl and Ann Fischer



Mark and June Stott, Bob Parker and Attorney Annmarie Roark



Mixing and mingling at the Holiday Social



Thank you for supporting the Chelmsford Business Association.

Join us for a **Mega Mixer**

CBA Mega Mixer with Greater Lowell Chamber of Commerce

Wednesday, February 12, 2014 - 5:00 PM - 7:00 PM
110 Grill on Chelmsford Street

Mega Mixers were established to partner with other local business organizations to allow GLCC members the opportunity to expand their network. The GLCC & CBA are cohosting a Mega Mixer. It will be a wonderful opportunity for members of both organizations and guests to get to know one another.

Raffle to Benefit CBA Scholarship Fund for Chelmsford students

Raffle donations gratefully accepted! Call or drop off to:
Carla Pond 978 250 1681 Edward Jones, 6 Alpine Lane
Lynn Marcella 978 256 5268 Chelmsford Copy, 13 Alpine Lane
Kathy Kelley 978 256 7511 Best Western Plus, 187 Chelmsford Street

Some Things You May Not Know About Snow

1. An average snowflake is made up of 180 billion molecules of water.
2. Around 12% of the Earth's land surface is covered in permanent snow and ice.
3. Each year an average of 105 snow-producing storms affect the continental United States. A typical storm will have a snow-producing lifetime of two to five days and will bring snow to portions of several states.
4. All snowflakes have six sides.
5. Rochester, New York is the snowiest large city in the U.S., averaging 94 inches of snow a year.
6. Chionophobia is a fear of snow.
7. Snow is actually colorless. What little sunlight is absorbed by snow is absorbed uniformly over the wavelengths of visible light thus giving snow its white appearance.



KP Performance Solutions
Management Strategies That Inspire Peak Productivity

Patrick Kimera
Senior Management Consultant

www.kpsolutions.com
121 Brick Kiln Rd, Suite 212, Chelmsford, MA 01824
978-935-3669 patrick.k@kpsolutions.com



Marty's
landscaping inc.

Weekly Maintenance • Spring & Fall Cleanups •
Backhoe & Bobcat Service • Landscape Construction •
Snow Plowing & Sanding • Commercial • Residential •
Industrial, Hydroseeding • Fully Insured

Marty Peal, President 978-454-0100 P.O. Box 4141 S. Chelmsford, MA 01824



Stephen Olney
Tristaan Petullo
www.accuplusfinancial.com

P.O. Box 942 Telephone: (978) 251-0405
17A Dunstable Road Fax: (978) 251-0920
N. Chelmsford, MA 01863 accuplusfinancial@verizon.net

MERCURY SYSTEMS
INNOVATION THAT MATTERS™

Mark Aslett
President and CEO

201 Riverneck Road
Chelmsford, MA 01824
978.967.1776
978.256.0013 fax
maslett@mercy.com

mercy.com

Thomas Bonacci Karen C. Bonacci

ALL STAR GYMNASTICS
... where every child shines

Our commitment to excellence...safety, fun,
and building self-esteem through individual progress.

5 Kidder Road ★ Chelmsford, MA 01824
Tel. (978) 256-7766 ★ Fax (978) 256-7779

DAVID L'HUSSIER

L' Hussier
Insurance - Tax Service - Accounting

63 CHELMSFORD STREET CHELMSFORD, MA 01824-3059 (978) 256-1583 FAX (978) 250-8378 lhussier@aol.com

1641 BRIDGE STREET DRACUT, MA 01826-3726 (978) 452-3240 FAX (978) 937-8297

Gentle Arms Daily
Transportation Company, L.L.C.

P.O. Box 384
10 Wilson Street
Chelmsford, MA 01824

Office: 978-244-0199
Cell: 978-809-0033
Fax: 978-244-0299
Email: ann@gadtransport.com

- * Nursing Homes
- * Doctor Appointment (Will wait or Return)
- * Scheduled Transportation Short/Long Term
- * Adult Day Health Centers
- * Senior Centers
- * Social Events
- * Family Visits

Richard E DeFreitas
Chief Financial Officer

abc Payroll

106 Tyngsborough Road
N Chelmsford MA 01863
tel: (978) 251-3003 ext 208
fax: (978) 251-3033
redef@autobusiness.com

automated business controls
autobusiness.com

"Professional Service With Personal Dedication"

Chelmsford Primary Care, LLC

2 MEETING HOUSE ROAD, CHELMSFORD, MA 01824
TEL. (978) 256-5522 • FAX (978) 256-5399

BOB MOORES
OWNER/PRESIDENT

TEL. 978.256.1600
FAX 978.256.2424

HIGH TECH MACHINISTS, INC.
PRECISION IS OUR PROFESSION

ISO 9001 : 2000
CERTIFIED

177 RIVERNECK ROAD CHELMSFORD, MA 01824 E-MAIL: MOORES@HITECHINC.COM WWW.HIGHTECHMACHINISTS.COM

ROBERT C. CASPER
ANALM.
ASMLC.

BUYING & SELLING
14K GOLD JEWELRY
MILITARY INSIGNIA
COINS & PAPER MONEY

BOB'S COINS & JEWELRY
U.S. & WORLD COINS BOUGHT & SOLD

26 CENTRAL SQUARE CHELMSFORD, MA 01824
TEL. (978) 256-8217

GOLD & SILVER
BULLION
BOUGHT & SOLD

Carla Pond, CFP®, AAMS®
Financial Advisor

Edward Jones
MAKING SENSE OF INVESTING

6 Alpine Lane
Chelmsford, MA 01824
Bus. 978-250-1681
Fax 877-420-8869
carla.pond@edwardjones.com
www.edwardjones.com

JAMES G. CULLEN, CPA
MASTER OF SCIENCE IN TAXATION

Tax preparation and planning, Bookkeeping, Accounting,
Estate, Trust & Management Services
for businesses and individuals.

Certified Quickbooks Professional Advisor

51 Middlesex Street Suite 115
No.Chelmsford, MA 01863-1564

(978) 251-0110
Fax (978) 251-0711
E-mail: cul@rcn.com

The medical group that focuses on your total health

Harvard Vanguard Medical Associates
Chelmsford

Our physicians accept most insurance plans.
Call today to see if your insurance is accepted.

228 Billerica Road, Chelmsford MA 01824. 978-250-6000
An affiliate of Lowell General Hospital

ROARK LAW OFFICE, P.C.

ANNMARIE ROARK

229 Billerica Road, Chelmsford, Massachusetts 01824
(978) 256-4167 • fax (978) 250-8387
aroark@aroarklaw.com

Merrimack Valley SHOWER DOOR Co.
Sales • Service • Installation

Kevin W. Lindberg, Sr.

30 Second Street
Chelmsford, MA 01824
(978) 815-5725
klindberg@mvsdc.com



(978) 250-0079 FAX (978) 250-4415

Michael G. Sargent, D.D.S.
COSMETIC DENTISTRY

HRS. BY APPT. EVENING & SAT. HRS. AVAILABLE
21 CHELMSFORD ST. CHELMSFORD, MA 01824
michaelsargentdds@comcast.net

Jean M. Phelps
Chief Executive Officer

LifeLinks Inc.

285 Mill Road • Chelmsford, MA 01824
tel 978.349.3001 • fax 978.453.7077
www.lifelinksinc.net • Email: jphelps@lifelinksinc.net

MIDNIGHT MOON STABLES

Carleen L. Wilkish
Head Trainer/Instructor

Leesa Archibald
Manager/Instructor

978-888-5671

4 Proctor Rd • Chelmsford, MA 01824
www.midnightmoonstables.com • midnightmoonstables@hotmail.com

CDA
Chelmsford Dental Associates
18 North Road, Chelmsford, MA 01824
www.chelmsforddental.com
(978) 256-2561

D. Lawrence Fajó, D.D.S., F.A.C.D. Ronald M. Chaput, D.D.S., F.A.C.D.
John P. Pietrasik, D.D.S. Katherine R. Tyros, D.M.D.
Ashim Kapur, D.D.S. Randal S. Parradee, D.M.D.

Coleman Light and Power Emergency Power Generators of New England

WWW.EPG-NE.COM

kris@epg-ne.com Kris Coleman/Owner
www.epg-ne.com 978.458.8800

BRISS ORTHODONTICS

DAVID S BRISS, DMD

5 Village Square, Chelmsford, MA 01824
T 978 256 2526 F 978 256 7277
dbriss@brissortho.com
www.brissortho.com

LAMPERT HAUSLER
RODMAN PROFESSIONAL CORPORATION

DOUGLAS E. HAUSLER
ATTORNEY AT LAW

10 NORTH ROAD CHELMSFORD, MA 01824 TELEPHONE 978 256 6080 FACSIMILE 978 256 6845 hausler@lhp-law.com

Mobil Service Station **TOYOTA SPECIALIST**

Rudy's Fuel & Auto Service
Foreign & Domestic Service

Mass. State Inspection 30 Central Sq Chelmsford, MA 01824

Rudy Jr
Owner/Dealer
Tel/Fax 1-978-250-1452

SIGN★A★RAMA
WHERE THE WORLD GOES FOR SIGNS

Liping Swift
Owner

7 Summer Street, Unit 29
Chelmsford, MA 01824
Phone: (978) 459-6088
Fax: (978) 459-6099

Swift@signarama-chelmsford.com
www.signarama-chelmsford.com
Online Catalog: www.sarcatalog.com

INDEPENDENTLY OWNED & OPERATED

Sullivan | Gannon

Jonalyn C. Sullivan, CPA, MST
Principal

Sullivan and Gannon, LLC
Certified Public Accountants
22 Central Square
Chelmsford, MA 01824

Phone (978) 244-2470
Fax (978) 746-7046
jsullivan@sullivangannoncpas.com

www.sullivangannoncpas.com

MELISSA OOTHOUT
GARDEN CENTER MANAGER

Weston Nurseries
OF HOPKINTON EST. 1923
Unearth the Possibilities

160 PINE HILL ROAD
CHELMSFORD, MA 01824

978-349-0055 (Main)
508-962-5978 (Mobile)
978-349-0058 (Fax)

MelissaO@WestonNurseries.com
www.WestonNurseries.com

Lighthouse School, Inc.

Sean Duffy, M.S.
Coordinator for Data and Information Services
seand@lighthouseschool.org

25 Wellman Avenue
N. Chelmsford, MA 01863

Tel. (978) 251-4050
Fax: (978) 251-9643
www.lighthouseschool.org

RESIDENTIAL COMMERCIAL INDUSTRIAL & MAINTENANCE

VILLAGE ELECTRIC, INC.
Anthony P. Del Papa
PHONE (978) 256-4845
FAX (978) 256-5804

4 KIDDER RD., UNIT 1
PO Box 4044
S. CHELMSFORD, MA 01824
ANTHONYDELPA@AOL.COM

MASTER ELECTRICIAN
MASS., CT., ME., & N.H. LI.
WWW.VILLAGEELECTRIC.COM

YANKEE CLIPPER 2 BARBER SHOP

210 Boston Road
Chelmsford, MA 01824
978-250-0900

CLOSED Mon. 7:30-6:00
Tue.-Fri. 7:00-2:00
Sat.

www.yankeeclipper2barbershop.com

Visiting Angels
LIVING ASSISTANCE SERVICES

111 Chelmsford Street • Chelmsford, MA 01824
978-244-0200

Visiting Angels, America's Choice in Home Care

Duffy's Auto Company, Inc.
Expert Body Repairs & Painting

MARK A. DUFFY
Manager
(978) 251-8771
FAX # (978) 251-4093

50 Tyngsboro Road
Route 3A
N. Chelmsford, MA 01863
duffysauto@aol.com

WELCOME

BEST WESTERN PLUS
Chelmsford Inn

187 Chelmsford Street
Chelmsford, MA 01824
(978) 256-7511 Fax (978) 250-1401
bwcisales@aol.com
www.bestwestern.com/chelmsfordinn
For Reservations Call 1-888-770-9992
(outside of MA)

COUNTRYSIDE VETERINARY HOSPITAL

978~256~9555

AAHA ACCREDITED
PRACTICE OF THE YEAR
2010

OPEN 7 DAYS A WEEK

Chelmsford Country Club

66 Park Road - Chelmsford, MA 01824
www.SterlingGolf.com - 978-256-1818

9-Hole Golf Course & Practice Range
Beautiful Function Room
Business Meetings - Fundraisers - Holiday Parties
Wedding Receptions - Auctions - Golf Outings

Castle Complements Painting Co., Inc.

Mathew Richards
President

978-235-5678
info@castlecocomplements.com
74 Bridge St., Chelmsford, MA 01824

LowellFive
A Full Service Bank

Michael J. Sheahan
Assistant Vice President
Branch Manager
NMLS MLO# 971089
Tel: 978.256.2546
Fax: 978.250.3801
Direct Line: 978.441.6502
msheahan@lowellfive.com

23 Fletcher Street, Chelmsford, MA 01824
www.lowellfive.com

PHINNEY LAW OFFICES

CAROL A. PHINNEY, Attorney at Law

6 North Road, Suite 3 | Chelmsford, MA 01824
Tel: 978-256-5050 | Fax: 978-256-5052
carolphinneylaw@verizon.net

Brian J. Stafford, CPA, MST **David S. Gaudet, CPA**

SG&A

STAFFORD, GAUDET & ASSOCIATES, LLC
Certified Public Accountants

19 Fletcher St., P.O. Box 367
Chelmsford, MA 01824
978.250.0300 • 978.250.0111 fax
www.sga-cpa.com

Some More Things You May Not Know About Snow

8. People buy more cakes, cookies and candies than any other food when a blizzard is in the forecast.

9. A blizzard occurs when you can't see for 1/4 mile. The winds are always 35 miles an hour or more. The storm must last at least 3 hours to be classed as a blizzard. If any of these conditions are less, it is only a snowstorm.

DSI Marketing Communications
conceive. design. deliver.

DSI Marketing Communications provides the strategic marketing and innovative design that will support and implement the goals for your growth-oriented company.

Our varied services including brand analysis, marketing strategy, graphic & web design, printing & mailing and social media.

315 Littleton Rd | Chelmsford, MA 01824 | DSI-Marketing.com | (C) 978.250.5553 | (F) 978.250.5557

Doric Burial Vaults **Urns and Urn Vaults**

Hardy Doric Inc.

978-250-1113 ph
978-815-0499 cell
978-250-4959 fax

22 Progress Ave
Chelmsford MA
01824

Jeffrey A Hardy
jeff@hardydoric.com

DUN-RITE Landscaping

P.O. BOX 388
CHELMSFORD, MASSACHUSETTS 01824
TELEPHONE 978-250-8026

MARK STOTT

Sod / Mulch / Retaining Walls / Walkways
Complete Design, Installations and Maintenance

TOTAL SIGN SOLUTIONS

Express SIGN & Graphics
Since 1989

Ann Durso
Owner

9B Kidder Road
Chelmsford, MA 01824
978-250-9890
Fax: 978-250-0975
ann@signs123.net

www.signs123.net

DESIGN - MANUFACTURE - INSTALL

- Fully Guaranteed
- Reasonable Rates
- Fertilizing

- Reliable Service
- Free Estimates
- Plowing



Ken Kydd, CIC
131 Steadman St.
Chelmsford, MA 01824

(978) 970-3900
(Fax) 970-0007
greenlawnco.com

YARD LOCATION
47 GOLDEN GROVE RD
CHELMSFORD, MA

MAILING ADDRESS
P.O. BOX 23
CHELMSFORD, MA
01824-0023



SCREENED LOAM
CRUSHED STONE
MULCHES

WOODCHIPS
SAND
FIREWOOD

978-256-7551

Yard Manager Amasa Brown

ALPHA Martial Arts Academy



Andrew Rollinson, Director

40 Vinal Square
N. Chelmsford, MA 01863
978.251.1331 Phone
978.251.7722 FAX

website:alphatkd.com email:chelmsford@alphatkd.com

RESIDENTIAL

COMMERCIAL

JERRY DALEY & SONS PLUMBING & HEATING, INC.

19 BERKELEY DRIVE
CHELMSFORD, MA 01824
Office: (978)251-4721 Fax: (978)256-2768
jerrydaley@jerrydaleyplumbing.com
www.JerryDaleyPlumbing.com

MASTER LICENSE #:
MA 8633, NH 3778, ME MS90010427



MA Lic. # 044333
Reg. # 119045

Birchwood Construction Co.

General Contractors
Fine Additions
Custom Homes

BRIAN REIDY
136 Old Westford Rd.
Chelmsford, MA 01824

Phone: (978) 256-1808
E-mail: B.Reidy@comcast.net
www.birchwoodconstruction.com

J & C Management

Privately Owned Commercial and Residential
Property Rental Company

Jeanne and Charles Parlee
Parlmont Park Bldg #10
N. Billerica, MA 01862
Phone: (978) 667-0751
Fax: (978) 663-7597

Rental Properties available in
Chelmsford, Billerica and Ashby



www.jandcmanagement.com

MA Home Inspector
Lic. # 331

N.H. Lic. # 209



John R. Bovill

HUD Approved Consultant/Inspector

7 Village View Road • Chelmsford, MA 01824
Tel (978) 256-7674 • Fax (978) 276-9241
jrbvill@msn.com
jrbvill@msn.com



The Glenview Pub & Grill

248 Princeton Street
North Chelmsford, MA 01863
978-251-3591
978-251-0313

Fax: 978-251-7144

Email: glenview2@verizon.net
Website: glenviewpubandgrill.com

Sheila Vaughan

Blake FUNERAL HOME

Est. 1923

Paul A. Hardy Jr.

24 Worthen Street
Chelmsford, MA 01824
www.blakefuneralhome.com

978-256-5251 (Office)
978-244-1460 (Fax)
Blakefh@comcast.net



Debbie Trask
Owner

Phone: 978-735-4311
Cell: 978-726-1208
Fax: 978-735-4314

83 Parkhurst Rd #16
Chelmsford, MA 01824

CartridgeWorld795@comcast.net

www.cartridgeworldusa.com/Store795

Commercial Alan Costos, D.B.A. Residential

FINEST BUILDERS, INC.

General Contractors
Quality Built Homes/Additions/Remodeling
Demolition & Equipment Rental
finestbuilders@comcast.net

TEL: 978 256-2641
FAX: 978 256-1410

1 Southwood Drive
Chelmsford, MA 01824



JEANNE D'ARC CREDIT UNION

MICHAEL DUBUQUE
VICE PRESIDENT - LOAN ORIGINATIONS
NMLS ID# 36400

One Tremont Place, Lowell MA 01854
617.839.7750 (ph)
978.442.1715 (fx) | michael.dubuque@jdcu.com

Law Office of Dennis E. McHugh

Dennis E. McHugh
Anna Reppucci Vergados
Jack J. Vultaggio, Jr.

For Your Family and Your Business

Two Chelmsford Street, Chelmsford, MA 01824
978 256 3330 dmchugh@dmchughlaw.com

Dolan Funeral Home, Inc.



Funeral Directors

106 Middlesex Street
Chelmsford, MA 01863
(978) 251-4041 or (888) 525-7493
www.dolanfuneralhome.com



DiBacco Brothers
Plumbing, Heating &
Air Conditioning Services

Ralph M. DiBacco
President

Tel: 1-866-DiBacco
(978) 256-1660
Fax: (978) 251-0252

www.dibaccobrothers.com
Master Plumber #11162

Bringing Quality and Customer Service Home to You



Christopher's Towing
Chelmsford-Lowell
978-452-7433

LAW OFFICES OF SULLIVAN & CARROLL



Brian R. Sullivan
Attorney at Law

T: 978-250-4600
978-459-2828

18 North Road
Chelmsford, MA 01824

F: 978-250-3323
W: SullivanAndCarroll.com
E: BrianRSullivan@SullivanAndCarroll.com



JEANNE D'ARC CREDIT UNION

STEPHEN D. JONES
VICE PRESIDENT - COMMUNITY DEVELOPMENT, CRA OFFICER
630 Merrimack St., Lowell MA 01854
978.323.4706 (ph) | 978.804.7467 (c)
978.323.4707 (fx) | steven.jones@jdcu.com



Enterprise Bank

Anthony Kalil
Branch Relationship Manager
Vice President
NMLS ID# 705474

185 Littleton Road
Chelmsford, MA 01824
Direct: 978-656-5582
Main: 978-459-9000
Fax: 978-442-5581

anthony.kalil@ebtc.com
www.EnterpriseBanking.com

Create

THE ORIGINAL

EST. 1925

MARCHAND OIL COMPANY INC.

89 STEADMAN ST. - CHELMSFORD, MA

FAMILY OWNED & OPERATED
24 HR EMERGENCY SERVICE
978-256-6811

Chelmsford Business Association Board Of Directors

		Phone	Fax	
President	Rick Romano	978-256-9796	978-256-9857	rickromano@comcast.net
Vice President	Kathy Kelley	978-256-7511	978-250-1401	KAKBestWestern@aol.com
Secretary	Hank Hamelin	978-256-5588	978-250-1691	Hanski@aol.com
Treasurer	Jim Cullen	978-251-0110	978-251-0711	cul@rcn.com
Director	Anmarie Roark	978-256-4167	978-250-8387	aroark@aroarklaw.com
Director	Bill Gilet	978-251-3839	978-251-3899	giletsr@gmail.com
Director	Brian Reidy	978-256-1808	978-256-6877	b.reidy@comcast.net
Director	Carla Pond	978-250-1681	978-420-8869	carla.pond@edwardjones.com
Director	Charlene Parlee	978-667-0751	978-663-7597	charlene@jandcmanagement.com
Director	Dick DeFreitas	978-251-3003	978-251-3033	redef@autobusicon.com
Director	Doug Hausler	978-256-6080	978-256-0515	dhausler@lhrlaw.com
Director	Jeff Hardy	978-250-1113	978-250-4969	jhardy0923@aol.com
Director	Lynn Marcella	978-256-5268	978-256-1869	chelmsfordcopy@aol.com
Director	Paul Hardy	978-256-5251	978-244-1460	paulhardy@blakefuneralhome.com
Director	Tom Boucher	978-256-2546	978-250-3801	tboucher@lowellfive.com
Director	Tony DelPapa	978-256-4845	978-256-5804	tonydelpapa@villageelectric.com
Executive Director	John Harrington	978-256-2711	978-256-8706	jgh@harringtonwineandliquors.com

The CBA Newsletter is available via email. **GO GREEN** and help the CBA save some money.



Contact the CBA at 978-250-3858 or send an email to chelmsbusassoc@comcast.net and request a change in the method you receive this newsletter.

10 Summer Street
Chelmsford, MA 01824

